

ABCD Restaurant	P1		P2		YTD	
	1/24/16		2/21/16		2016	
2016	Actual	%	Actual	%	Actual	%
Revenue						
Dinner	200,000	46.2%	250,000	44.7%	450,000	45.4%
Lunch	75,000	17.3%	125,000	22.4%	200,000	20.2%
Beverage	150,000	34.7%	175,000	31.3%	325,000	32.8%
Non-Alcohol	7,500	1.7%	8,500	1.5%	16,000	1.6%
Other Income	300	0.1%	500	0.1%	800	0.1%
Total Revenue	432,800	100.0%	559,000	100.0%	991,800	100.0%
Cost of Goods Sold						
Food Cost	75,000	25.0%	81,000	26.0%	156,000	26.0%
Beverage Cost	29,000	22.0%	33,000	24.0%	62,000	23.0%
Non-Alcohol Cost	1,125	15.0%	1,445	17.0%	2,570	16.0%
Retail Cost	125	16.5%	0	0.0%	125	0.0%
Total Cost of Goods Sold	105,250	24.3%	115,445	20.7%	220,695	22.3%
Gross Profit	327,550	75.7%	443,555	79.3%	771,105	77.7%
Payroll	138,496	32.0%	184,470	33.0%	322,966	32.5%
Controllable	37,616	8.7%	22,614	4.0%	60,230	6.1%
Gen & Admin	49,487	11.4%	35,232	6.3%	84,719	8.5%
Occupancy	22,430	5.2%	32,119	5.7%	54,549	5.5%
Total Expenses	248,030	57.3%	274,435	49.1%	522,465	52.7%
Net Income	79,520	18.4%	169,120	30.3%	248,640	25.1%

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